



**INTER
CARS**

together we **create**
support
deliver

Inter Cars facts & figures

November 2025



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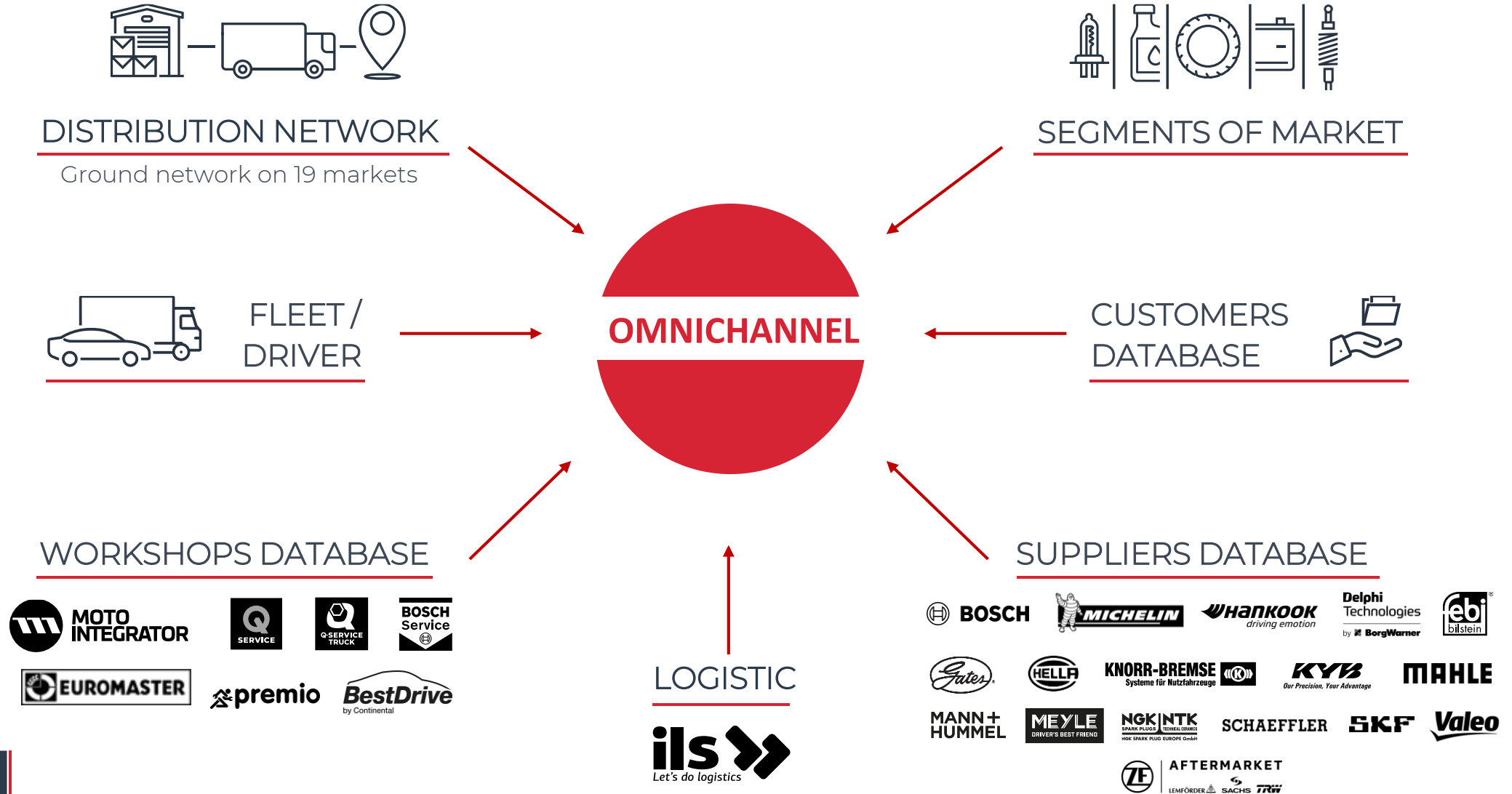
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WE HAVE BEEN BUILDING A COMPREHENSIVE ECOSYSTEM FOR MOBILITY TIMES



SYNERGY IN PARTS SALES FOR SUPPLIERS



PV (Passenger Vehicles)



TYRES



ACCESSORIES



CV (Commercial Vehicles)



BATTERIES



MOTO



OFF HIGHWAY



LUBRICANTS



INDUSTRY



VISUAL PARTS



GARAGE EQUIPMENT



TUNING

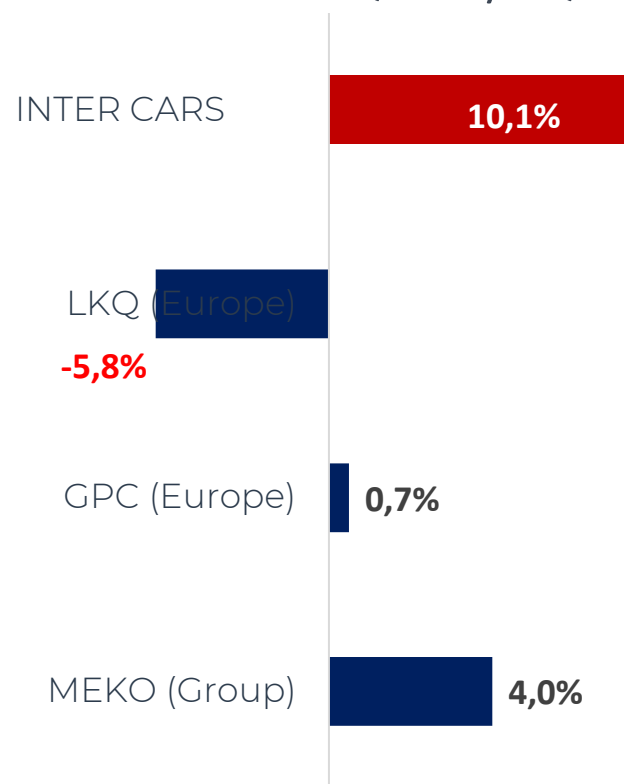


MARINE

Inter Cars uses its **scale of operation** and at the same time is organized in smaller, **specialized business segments**, thus acting agile and flexibly, able to compete with smaller companies.

INTER CARS IN LAST 12 MONTHS

YTD 3Q2025/3Q2024

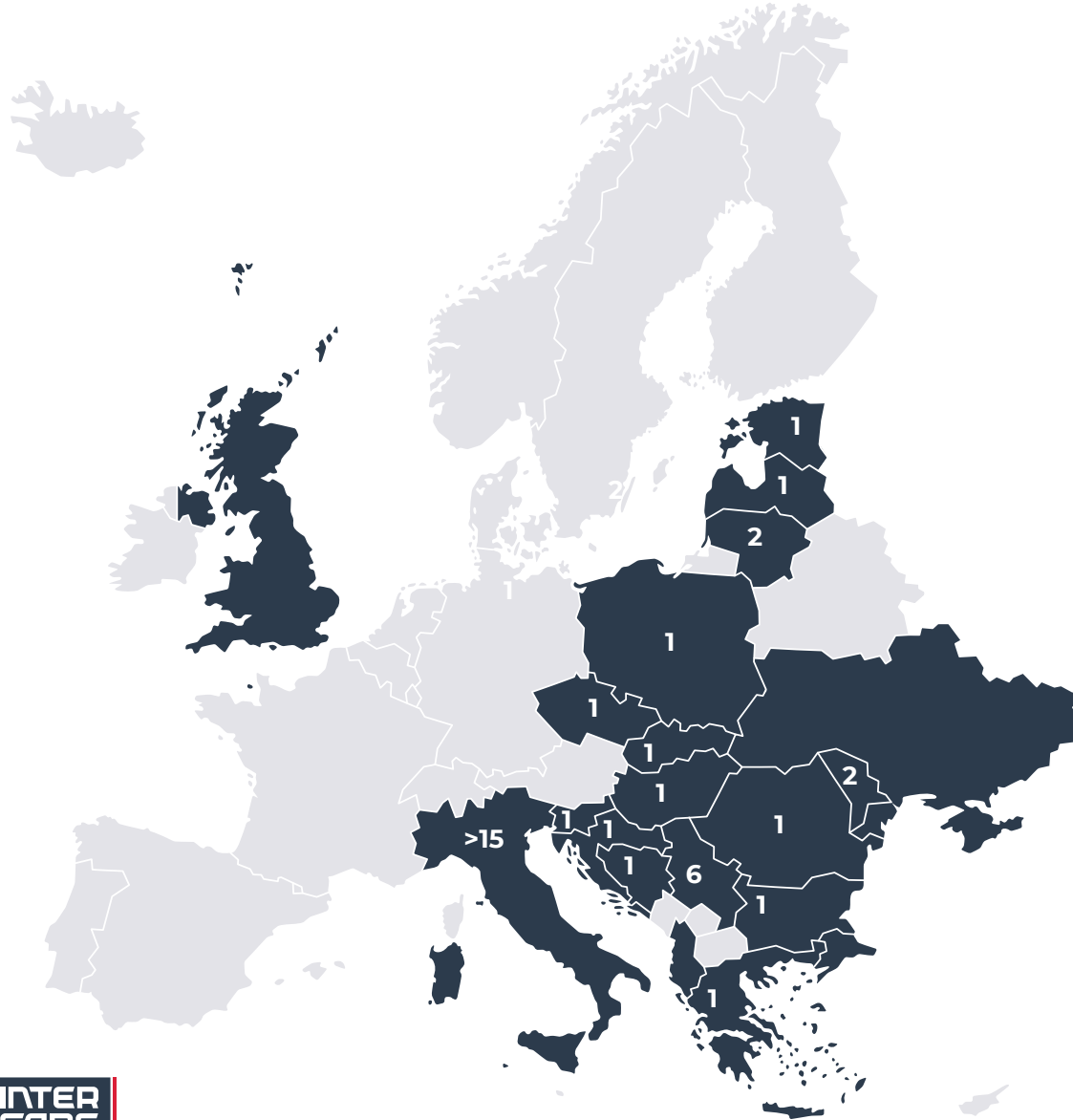


[mio EUR]	3Q2025	3Q2024	change %
INTER CARS	1 268	1 147	10,5%
LKQ (Europe)	1 393	1 462	-4,7%
GPC (Europe)	878	870	0,9%
MEKO (Group)	400	385	3,8%
Total	3 939	3 865	1,9%

[mio EUR]	YTD 3Q2025	YTD 3Q2024	change %
INTER CARS	3 665	3 328	10,1%
LKQ (Europe)	4 243	4 507	-5,8%
GPC (Europe)	2 686	2 668	0,7%
MEKO (Group)	1 219	1 172	4,0%
Total	11 813	11 675	1,2%

Data	3Q			YTD 3Q		
	2025	2024	change %	2025	2024	change %
FX rates						
EUR -> PLN	4,2679	4,2847	-0,4%	4,2365	4,3022	-1,5%
USD -> PLN	3,6710	3,8842	-5,5%	3,7851	3,9600	-4,4%
SEK -> PLN	0,3848	0,3752	2,5%	0,3825	0,3764	1,6%

RANKING OF DISTRIBUTORS ON CV MARKET



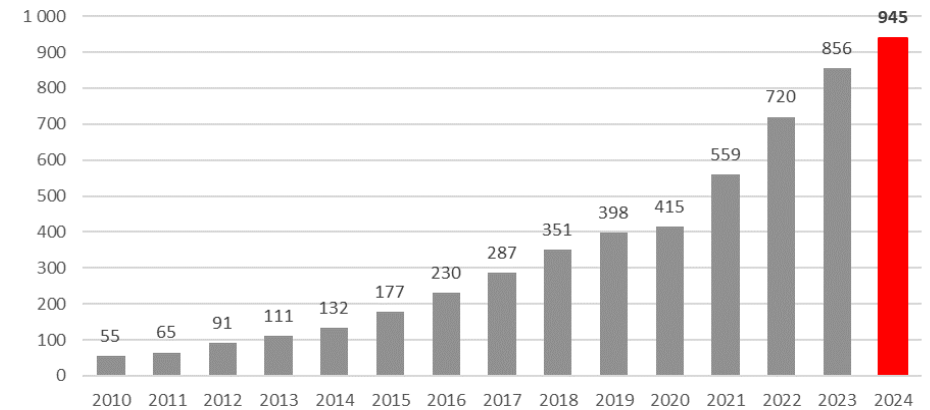
2024 Rank of Inter Cars companies on particular markets.

21¹
countries

#1 in the EU
truck parts

We have changed the way truck parts are distributed and installed.

Sales in mio EUR



Country [ths €]	2020	2021	2022	2023	2024
Inter Cars	415 000	558 700	720 172	856 000	945 000*
Winkler	443 539	450 000	460 000	524 000	524 000*
Europart	430 000	440 000	440 000	508 000	508 000*

¹ Countries, where Inter Cars has a brick and mortar distribution chain and Great Britain.

² Source: black colour – Inter Cars estimations, red colour – company financial reports.

EUROPEAN LARGEST STOCK LISTED AUTO PARTS DISTRIBUTOR WITH PRESENCE IN 20 COUNTRIES

Performance in numbers

35
suppliers | realize 50%
of purchase orders

660+ | branches

750K+ | SKU's on stock

35 000+ | registered in
"routing platform"
Motointegrator

300 000 | regular
customers

Attractive Financial Profile

PLN 15,5 bn
(€ 3,7 bn) | 3Q2025 Sales

16,3% | 2013 – LTM Sept'25
Sales CAGR

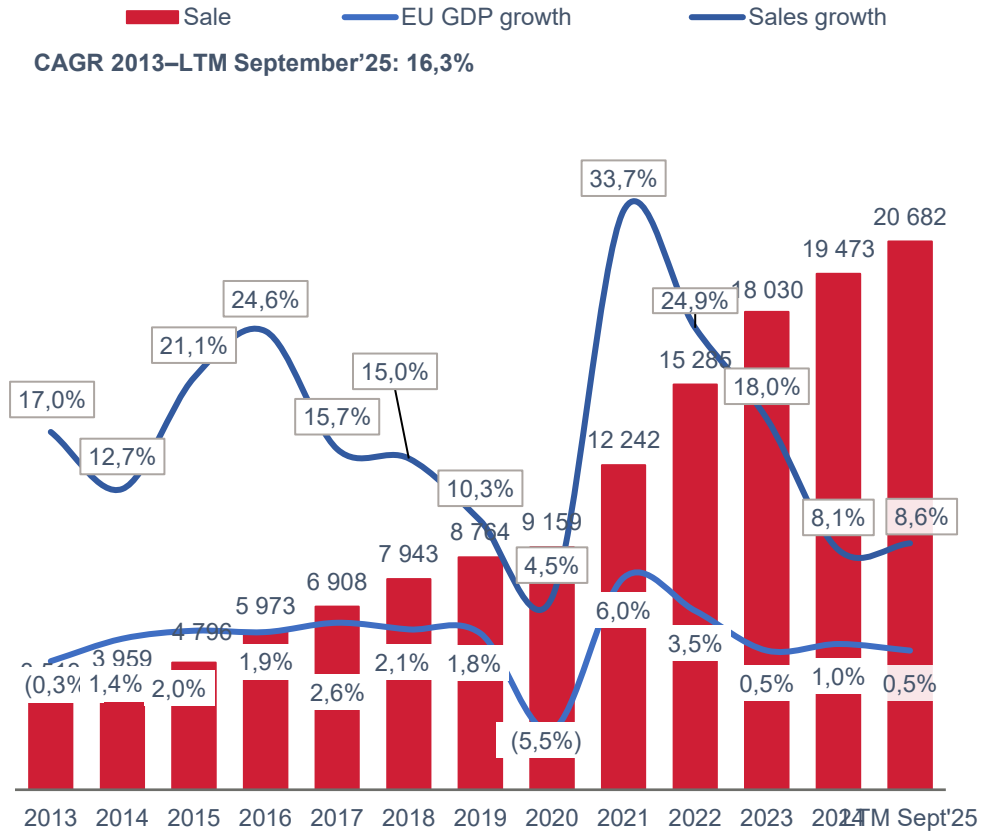
16,3% | 2013 – LTM Sept'25
EBITDA CAGR

61% | Cash conversion²
LTM Sept'25

PLN 5,6 bn
(€ 1 305 mln) | Equity 3Q2025

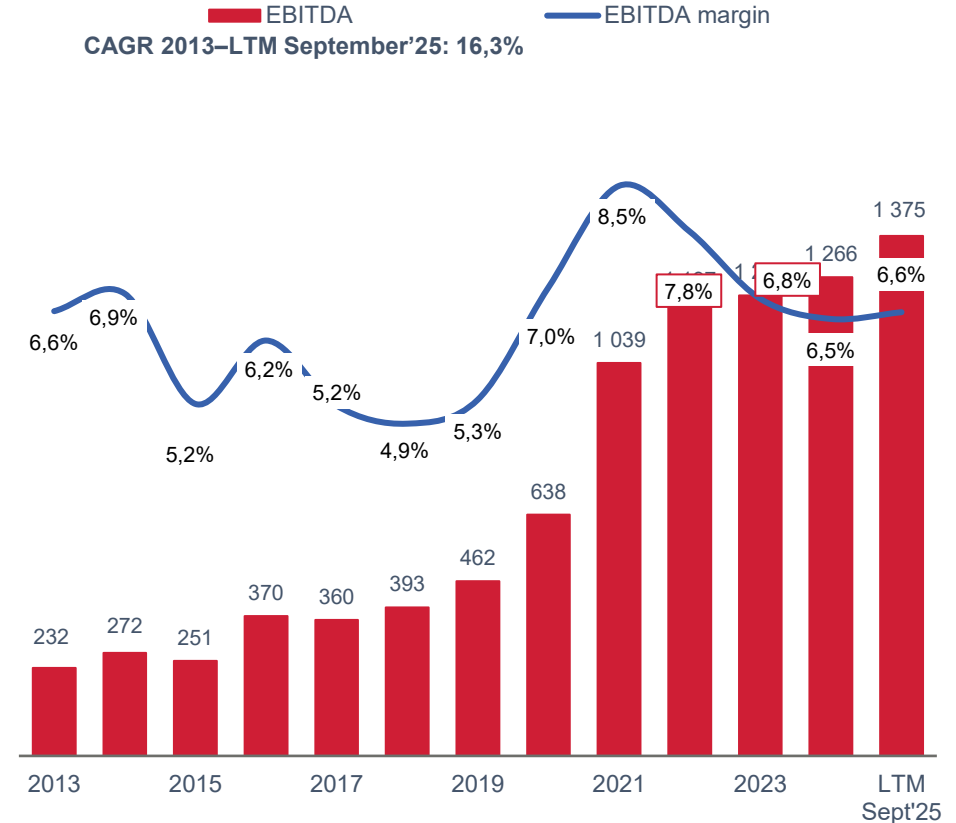
Track record of strong and sustainable top-line growth

Historical sales (PLNmm)



- Proven track record of above market, through the cycle organic growth
- Continued market share gains in core markets
- Consolidated customer base ensuring recurrent sales

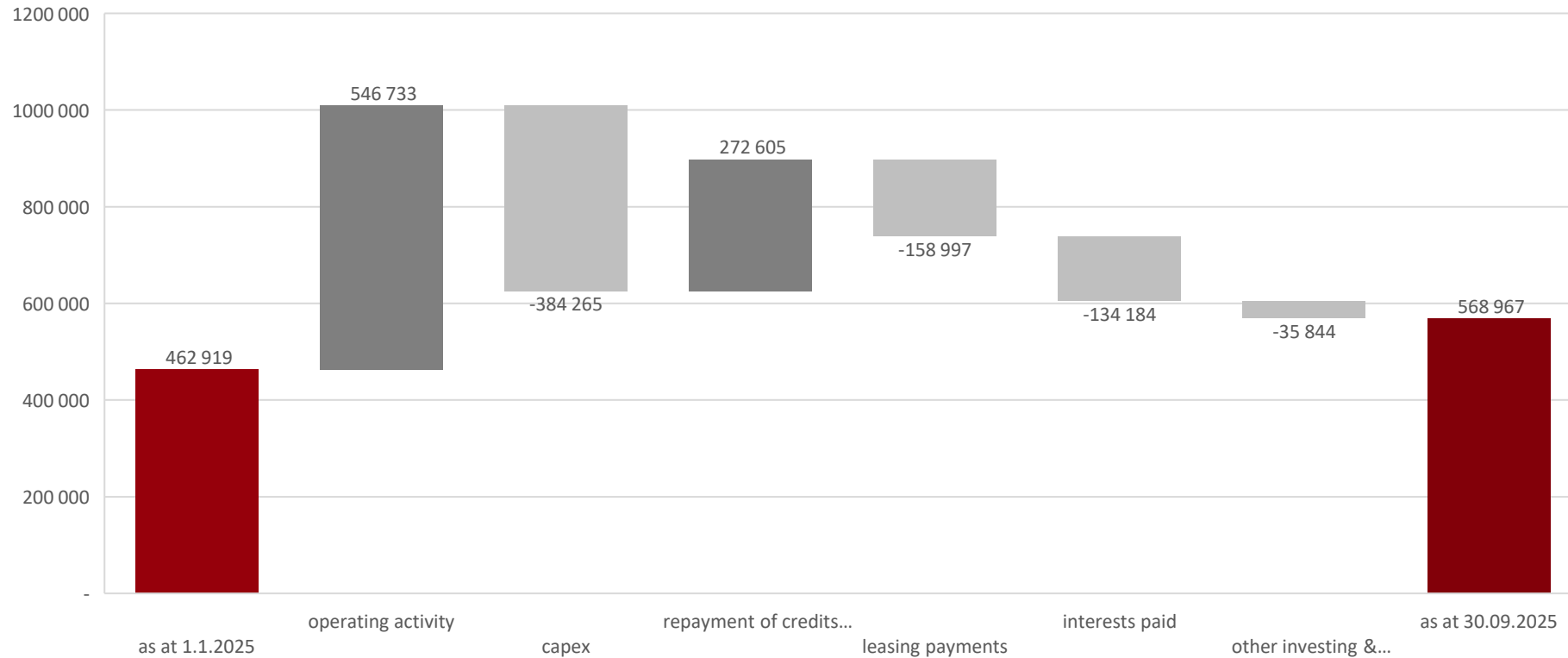
Historical EBITDA (PLNmm)



- One-stop shop company in a low margin business vs. Western Europe
- Historical focus on volume growth and cementing market leadership positioning



CONSOLIDATED CASH FLOW 3Q2025



Operating cash flows

Cash flow from operating activities amounts to PLN 547 million and is PLN 121 million higher than in the same period last year

Investing cash flows

Investment expenses amount to PLN 384 million vs. PLN 314 million in 3Q2024.

The Group is continuing the expansion of its warehouse in Zakroczym and has started an investment in Romania, which involves relocating the warehouse in Braşov to a new site and robotizing most of the warehouse processes. The costs incurred for both investments during 3Q2025 amounted 125 million PLN, total.

Financing cash flows

PLN 134 million interest paid

PLN 159 million repayment of lease liabilities



together we **create**
s u p p o r t
d e l i v e r