



**INTER
CARS**

together we **create**
s u p p o r t
d e l i v e r

Inter Cars facts & figures

September 2025



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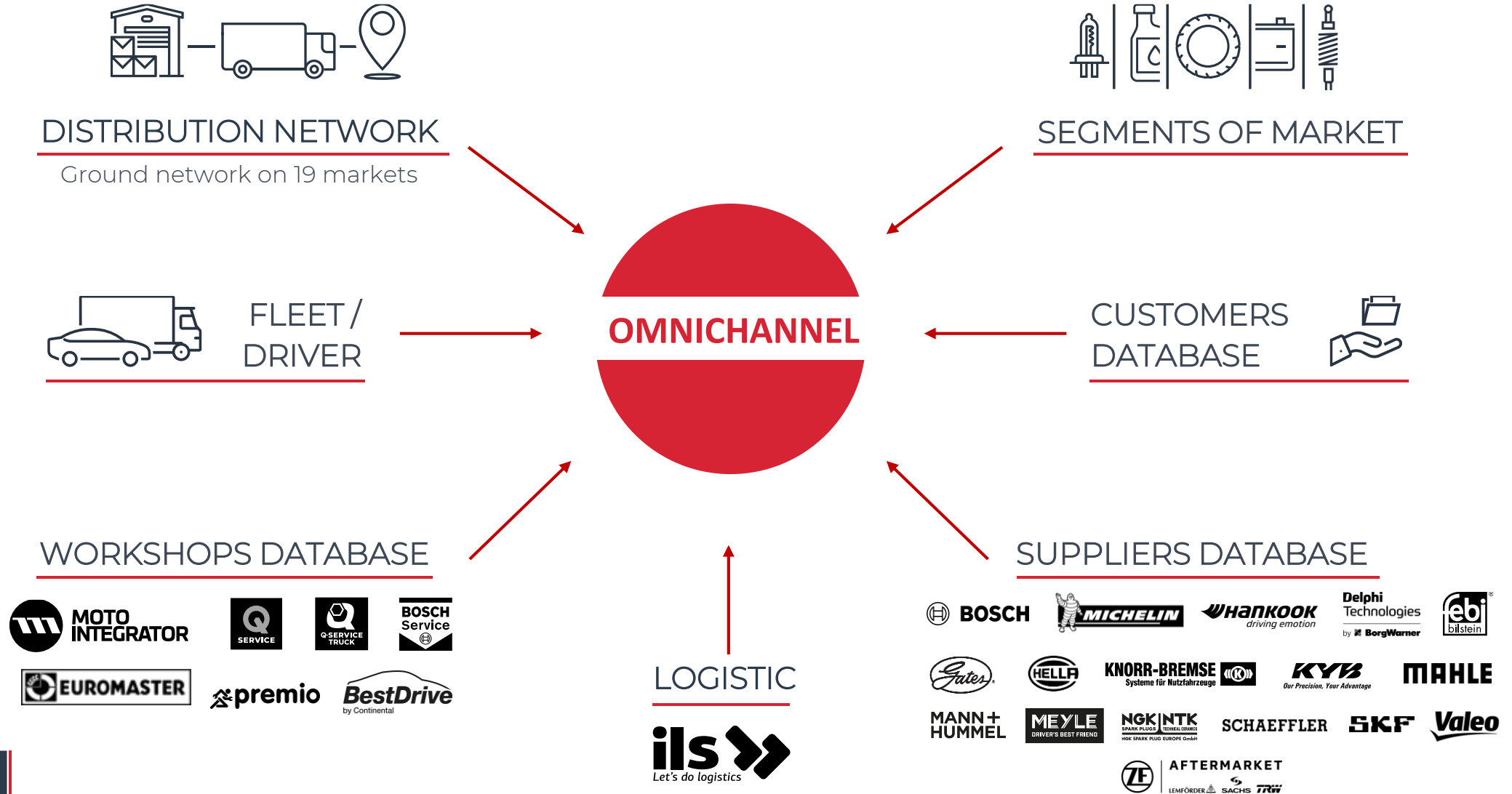
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WE HAVE BEEN BUILDING A COMPREHENSIVE ECOSYSTEM FOR MOBILITY TIMES



SYNERGY IN PARTS SALES FOR SUPPLIERS



PV (Passenger Vehicles)



TYRES



ACCESSORIES



CV (Commercial Vehicles)



BATTERIES



MOTO



OFF HIGHWAY



LUBRICANTS



INDUSTRY



VISUAL PARTS



GARAGE EQUIPMENT



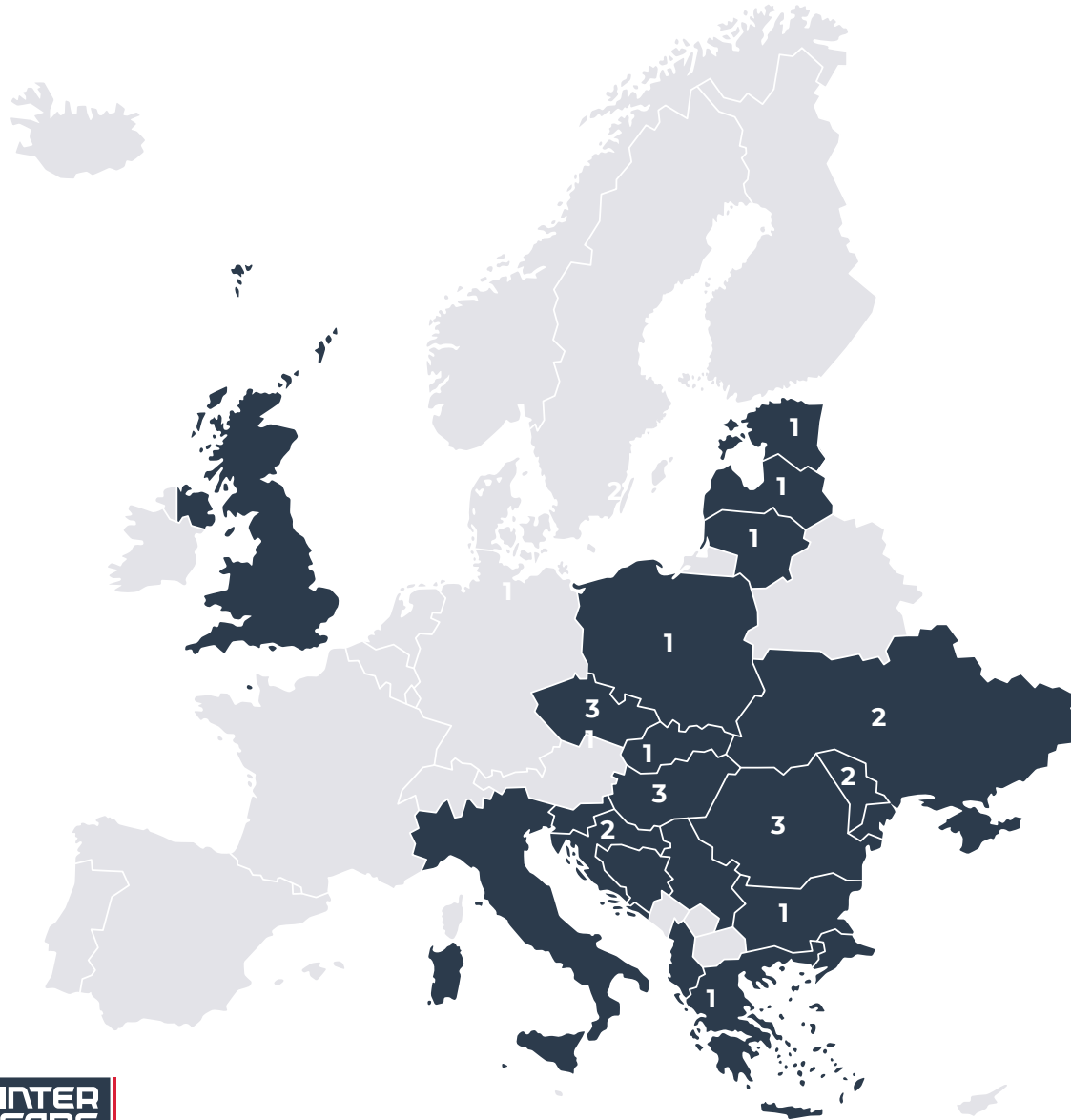
TUNING



MARINE

Inter Cars uses its **scale of operation** and at the same time is organized in smaller, **specialized business segments**, thus acting agile and flexibly, able to compete with smaller companies.

INTER CARS PERFORMANCE DURING LAST 13 YEARS



#1 in CEE
passenger car parts

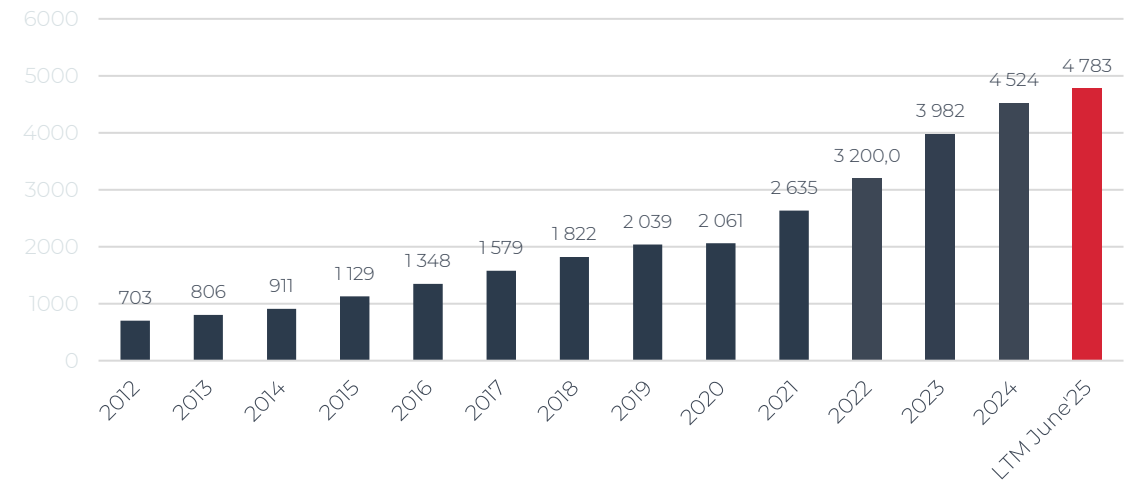
#1 in the EU
truck parts

21¹
countries

#2
in the EU

#6
worldwide

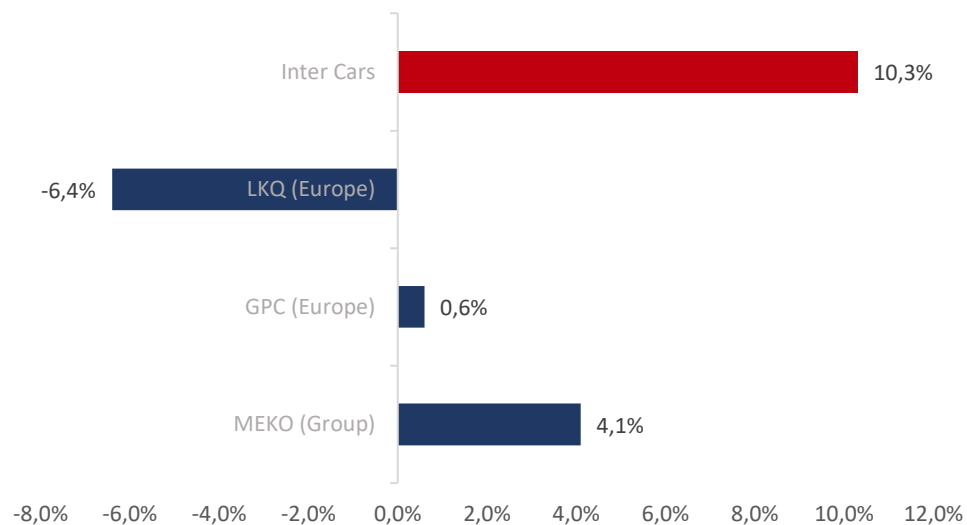
Sales EUR (no interco) mio



¹ Countries where Inter Cars has a brick and mortar distribution chain and Great Britain.

INTER CARS IN LAST 12 MONTHS

1H 2025/2024

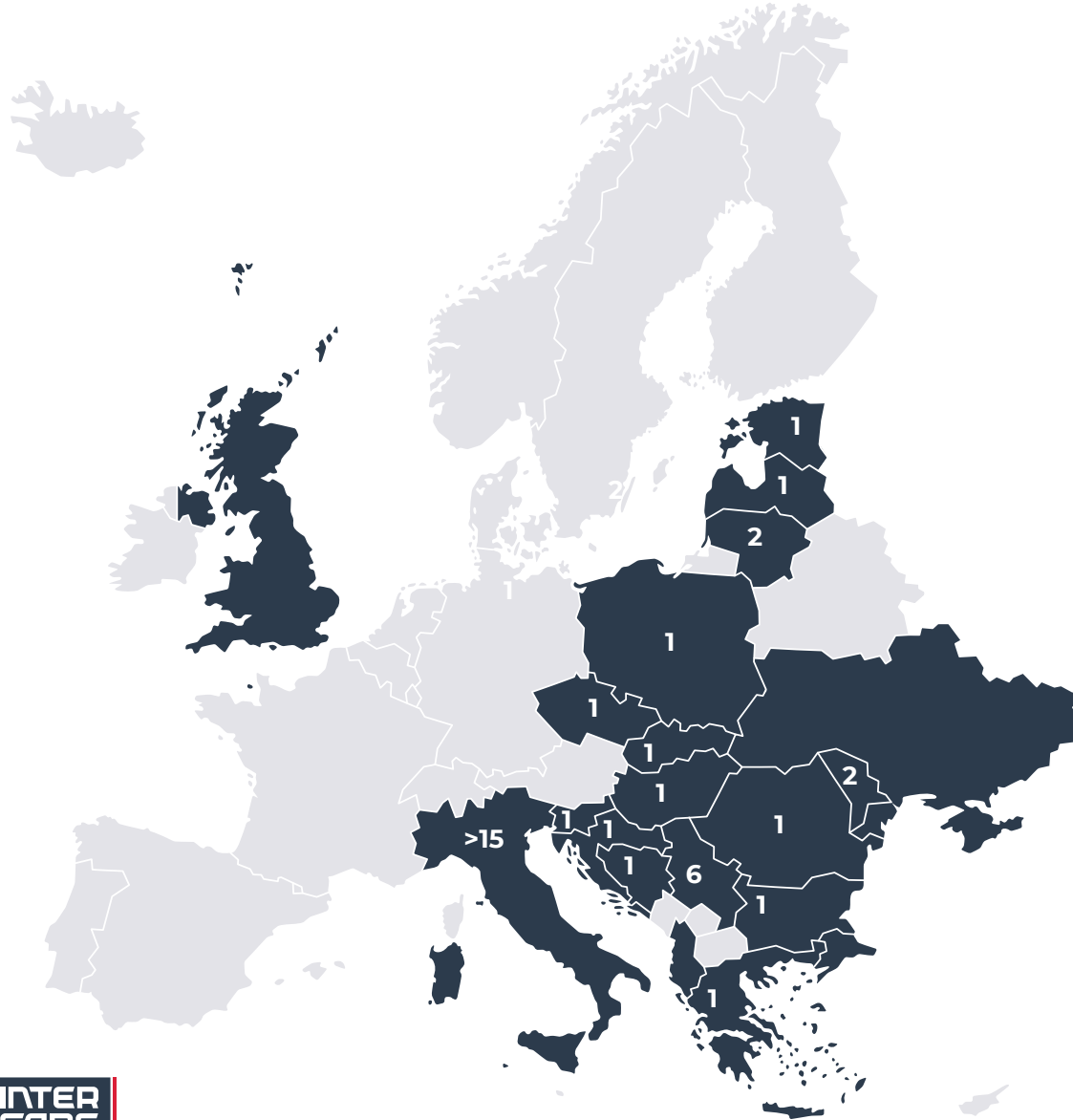


[mio EUR]	2Q2025	2Q2024	change %
Inter Cars	1 263	1 133	11,5%
LKQ (Europe)	1 401	1 525	-8,1%
GPC (Europe)	883	895	-1,3%
MEKO (Group)	410	406	1,0%
Total	3 957	3 959	0,0%

[mio EUR]	YTD 2Q2025	YTD 2Q2024	change %
Inter Cars	2 406	2 181	10,3%
LKQ (Europe)	2 848	3 045	-6,4%
GPC (Europe)	1 808	1 798	0,6%
MEKO (Group)	819	787	4,1%
Total	7 882	7 811	0,9%

Data	1H			YEAR		
	2025	2024	change %	2024	2023	change %
FX rates						
EUR -> PLN	4,2208	4,3109	-2,1%	4,3042	4,5284	-4,90%
USD -> PLN	3,8422	3,9979	-3,9%	3,9853	4,1823	-4,70%
SEK -> PLN	0,3813	0,3771	1,1%	0,3758	0,3947	-4,80%

RANKING OF DISTRIBUTORS ON CV MARKET



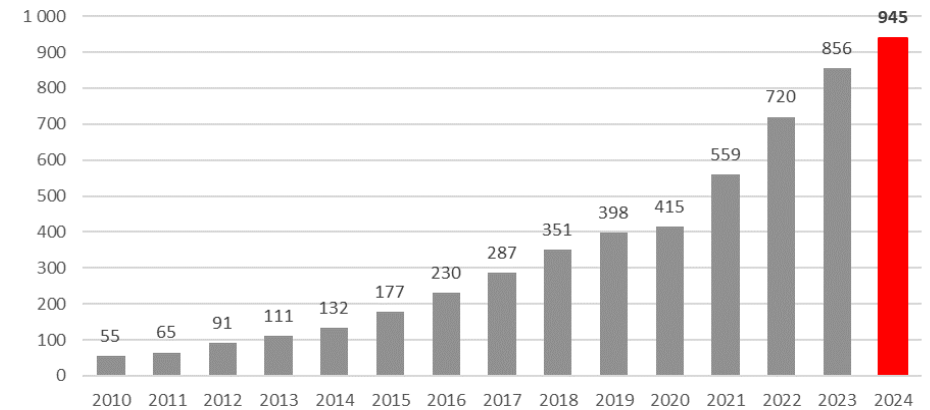
2024 Rank of Inter Cars companies on particular markets.

21¹
countries

#1 in the EU
truck parts

We have changed the way truck parts are distributed and installed.

Sales in mio EUR



Country [ths €]	2020	2021	2022	2023	2024
Inter Cars	415 000	558 700	720 172	856 000	945 000*
Winkler	443 539	450 000	460 000	524 000	524 000*
Europart	430 000	440 000	440 000	508 000	508 000*

¹ Countries, where Inter Cars has a brick and mortar distribution chain and Great Britain.

² Source: black colour – Inter Cars estimations, red colour – company financial reports.

EUROPEAN LARGEST STOCK LISTED AUTO PARTS DISTRIBUTOR WITH PRESENCE IN 20 COUNTRIES

Performance in numbers

35
suppliers | realize 50%
of purchase orders

660+ | branches

660K+ | SKU's on stock

35 000+ | registered in
"routing platform"
Motointegrator

300 000 | regular
customers

Attractive Financial Profile

PLN 10,1 bn
(€ 2,4 bn) | 1H2025 Sales

16,4% | 2013 – LTM Sep'25
Sales CAGR

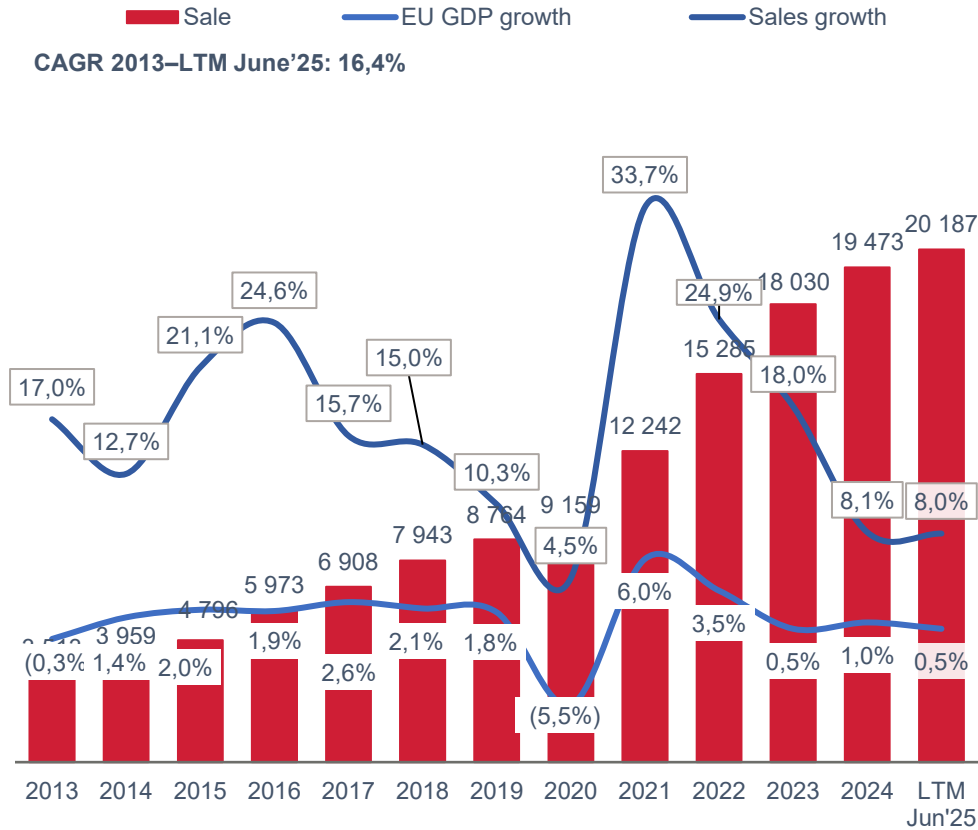
16,3% | 2013 – LTM Sep'25
EBITDA CAGR

59% | Cash conversion²
LTM Sep'25

PLN 5,4 bn
(€ 1 275 mln) | Equity
1H2025

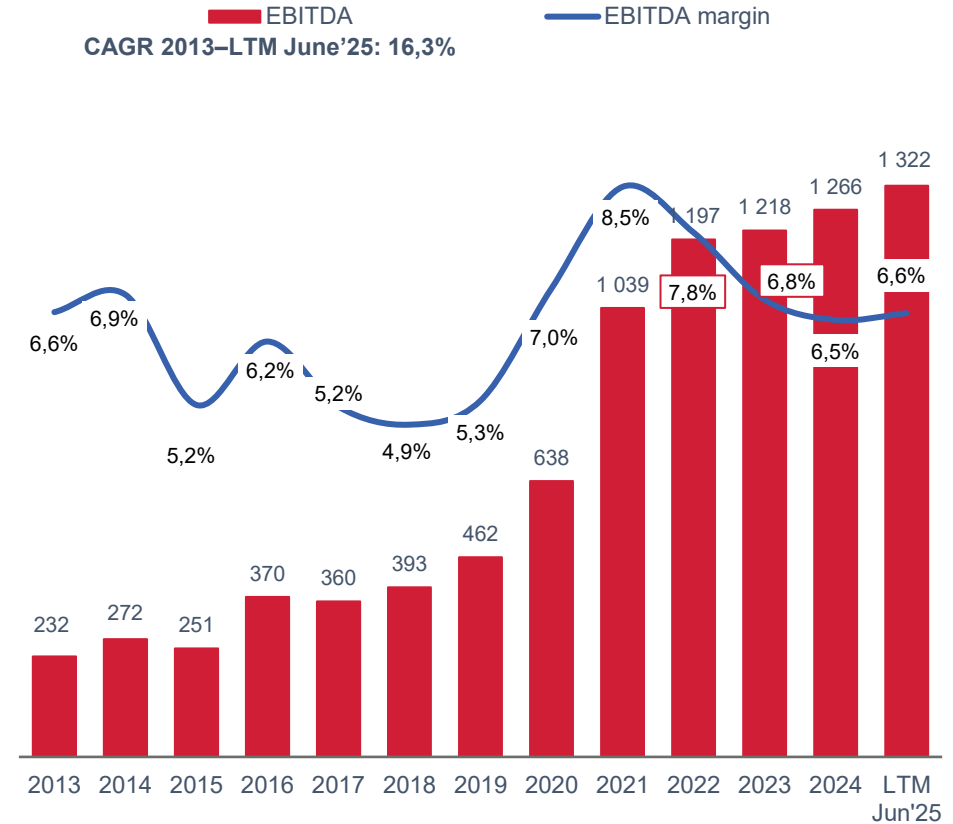
Track record of strong and sustainable top-line growth

Historical sales (PLNmm)



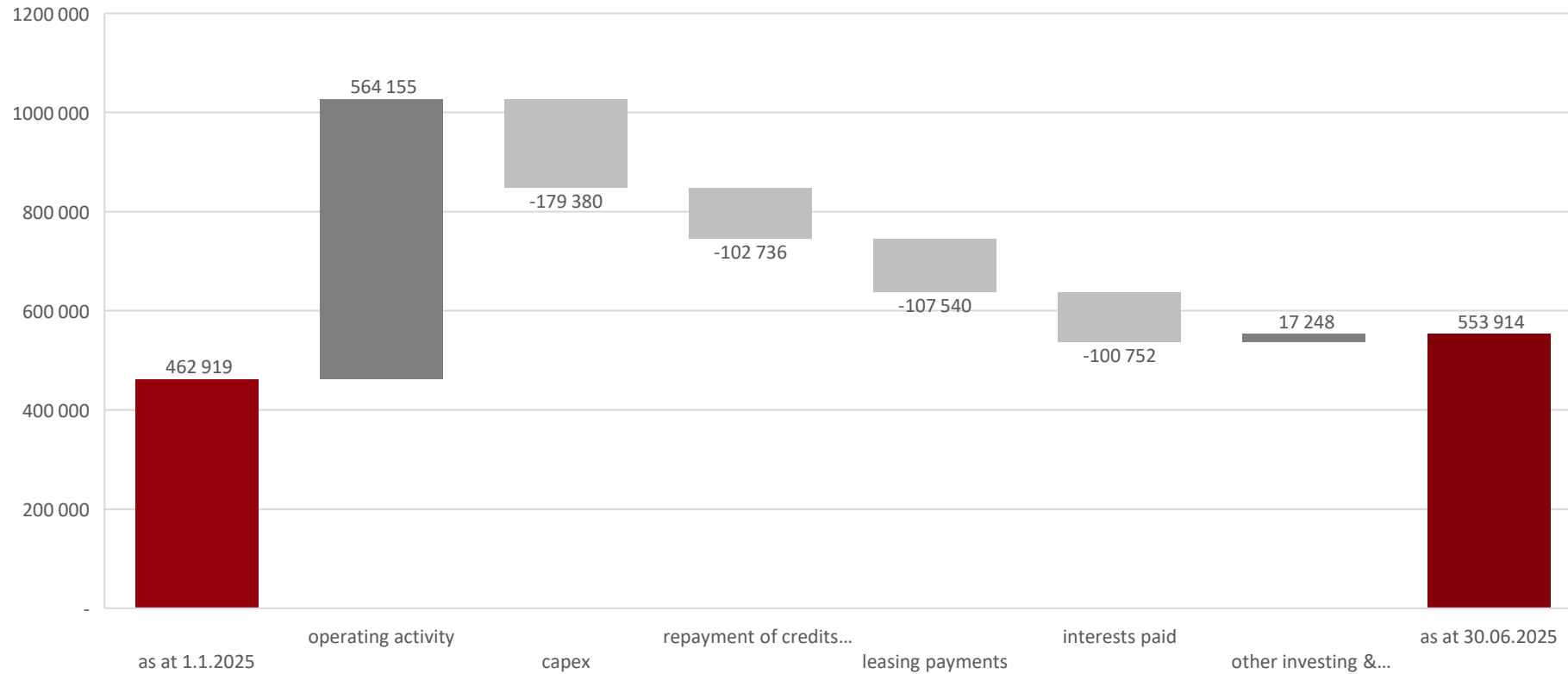
- Proven track record of above market, through the cycle organic growth
- Continued market share gains in core markets
- Consolidated customer base ensuring recurrent sales

Historical EBITDA (PLNmm)



- One-stop shop company in a low margin business vs. Western Europe
- Historical focus on volume growth and cementing market leadership positioning

CONSOLIDATED CASH FLOW 1H2025



Operating cash flows

Cash flow from operating activities amounts to PLN 564 million and is PLN 230 million higher than in the same period last year

Investing cash flows

Investment expenses amount to PLN 179 million vs. PLN 102 million in 1H2024.

The Group is continuing the expansion of its warehouse in Zakroczym and has started an investment in Romania, which involves relocating the warehouse in Braşov to a new site and robotizing most of the warehouse processes. The costs incurred for both investments during 1H2025 amounted 84million PLN, total.

Financing cash flows

PLN 101 million interest paid

PLN 108 million repayment of lease liabilities



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